

PageGroup

Your Asia Pacific  
Recruitment  
Partner



# Working with you to provide the best talent for your business



**10,000+**  
Placements\*

**5,500+**  
Temp & contract  
placements\*

Every hour of 2015, PageGroup successfully placed more than 2 candidates in Asia Pacific, making a difference to over **15,500 careers** and lives

We have the most extensive and accurate candidate database in Asia Pacific, and a global search capability that is unparalleled. Our consultants are discipline specialists who possess true subject matter expertise.

We promote a team based environment and encourage consultants to focus on long term business relationships rather than one off commissions.

## We offer you:

### Candidate reach

An extensive candidate database with more than 1.4 million registered candidates in Asia Pacific with true global reach and international search capability. This includes access to a constantly growing partner database of several million candidates.

### Social Media

Leading edge solutions tailored to suit each location. Voted by LinkedIn as the most socially engaged recruitment company in the world.

### Our people

A regional consultancy practice that has evolved from organic growth and a dedicated professional development program. Our directors and senior leadership offer over 600 years of PageGroup experience.

### Transparent pricing

No hidden costs and our consultants work on a performance and quality based model. We focus on delivering outcomes, not just resumes.

### Diverse & flexible sourcing plan

A comprehensive sourcing strategy combining market leading databases, targeted search, social and electronic media, networks and contacts established over many years and quality, outcome driven recruitment professionals.

\* No. of placements in Asia Pacific in 2015

# A global business with local knowledge, experience and understanding



Australia • New Zealand • Mainland China • Hong Kong SAR • Taiwan  
Singapore • Malaysia • Indonesia • Japan • India

**19**  
Cities

**10**  
Countries

**1,000+**  
Consultants

## Your regional recruitment partner

For 40 years PageGroup has developed regional expertise from a global platform, offering you the best recruitment solution for your business.

We pride ourselves in understanding the local business environment and economy to be able to provide excellent service. We offer specialist recruitment solutions for your business needs by developing our consultants in specific job and industry disciplines based on their skills, qualifications and practical industry knowledge.

## Stability you can trust

In the Asia Pacific region, our specialist recruitment consultants are supported by a stable senior management team, ensuring we deliver a consistent service to your business every time, across the region.

Every member of our regional management team brings an average of 15+ years of PageGroup experience and a wealth of commercial and geographic understanding which adds significant value to our recruitment partnerships.

## The expertise and reach you need to grow

Supported by an extensive regional and global network of offices, we've been bringing together the world's best employers and brightest professionals for 40 years. We have the global strength to think and act beyond the boundaries of location or business function, and the local knowledge, cultural understanding and language skills to deliver real value.

Let us apply the strength of our global and regional resources to help you achieve your goals.



Every year we have the opportunity to influence thousands of lives and hundreds of organisations and we take that responsibility very seriously.



**Matthew Gribble, Regional Managing Director, Australia & New Zealand**

# Creating a true partnership that makes a real difference

Operating through three internationally recognised and respected brands  
Page Executive, Michael Page and Page Personnel



## Page Executive

Page Executive is the Group's executive search business and offers a range of search and selection solutions for organisations needing to attract and recruit their leadership talent, managed by our most experienced Directors and Managing Directors who recruit on a regional basis.

## Michael Page

Michael Page is the original PageGroup brand and is normally established as the first business in each new country that we enter. Operating at the qualified professional and management level, Michael Page recruits on a permanent, temporary, contract or interim basis.

## Page Personnel

Page personnel offers specialist recruitments services to organisations requiring professional clerical and junior management employees. Providing placements in permanent, temporary or contract roles for both technical and administrative support.

### Areas of Speciality

- Accounting & Finance
- Agency
- Banking & Financial Services
- Digital
- Engineering & Manufacturing
- Healthcare & Life Sciences
- Hospitality & Leisure
- Human Resources
- Technology

- Legal
- Marketing
- Mining & Resources
- Oil & Gas
- Procurement & Supply Chain
- Property & Construction
- Retail & Sourcing
- Sales

### Areas of Speciality

- Accounting & Finance
- Banking & Financial Services
- Secretarial & Office Support
- Retail
- Sales & Marketing
- Technology
- Procurement & Supply Chain
- Customer Service
- Property & Construction



We are proud of our reputation for quality, specialism and expertise in everything we do.



**Anthony Thompson, Regional Managing Director, Greater China & South East Asia**

# Flexible solutions tailored to help your business

Helping you secure top performers that will drive your business forward now and in the future

## Temporary and Contract Recruitment

For various reasons, your organisation may have needs for flexible or temporary staffing solutions. Whether a contractor's skills and experience are required for a project, to cover staff shortages, or to boost expertise in a specialist area, our Contracting Services can help in a number of countries. With a talent pool available to start work quickly and immediately in many cases, we are dedicated to working with both employer and candidate to ensure the right people are in the place for both short and long-term contracts. Our dedicated contracting teams are on hand to answer your questions and guide you through the recruitment process. We know that the sooner we can place talented people in your team, the sooner they can begin to make a meaningful contribution.



Flexible and cost effective



Interim Executives,  
professionals and  
support staff



Immediate solutions to  
short, medium and  
long term needs

## Page Project Outsourcing

There may be times when your business is going through considerable change or development. Rather than an individual campaign for a single role, you will be looking for assistance with a larger scale, multiple recruitment solution. For many years we have been providing Asia Pacific wide management of recruitment and staffing projects including start-ups, service centres, relocations and restructures. We can create an efficient, effective and specialised solution for you.



Dedicated project  
management and  
end-to-end delivery



Bespoke solutions



Performance linked  
fee structures

We have a proven track record for providing tailored solutions for high-volume hiring by understanding your organisational landscape

# How we source you the best talent

In addition to our market leading database and international search capability, we also offer candidate sourcing solutions which include a wide range of online and offline channels that target both active and passive candidates.



## Extensive international database

To ensure only the most suitable professionals are presented to our clients, candidates are only registered on the database once they have been interviewed and screened by a consultant. All information is updated on a real time basis to ensure accuracy.

## Advertising

As one of the largest recruitment advertisers in the Asia Pacific region, we are able to secure prime media positioning which in turn ensures maximum response.

## International sourcing

We are one of the few recruitment companies with a team specifically dedicated to sourcing candidates from around the world.

## Digital

We ensure that your recruitment need, where appropriate, receives maximum exposure online across candidate attraction channels designed to find the right candidate for your business and showcase your employer brand. We have a dedicated in-house team of digital experts to optimise and manage this invest significantly each year within the Asia Pacific region across online advertising, website development, search engines and content marketing to ensure we are the market leader online.

## Social media

We are LinkedIn's number one most socially engaged recruiter with a growing following of more than 800,000 professionals. We have also established partnerships with other

key players such as WeChat, Weibo, Facebook, Google+, Twitter, and other regional social media channels.

## Networks and referrals

We have built up an extensive candidate and contact network over the last 40 years of operation. Each consultant also has a personal network of contacts from which to gauge interest solicit referrals and find you the best available talent.

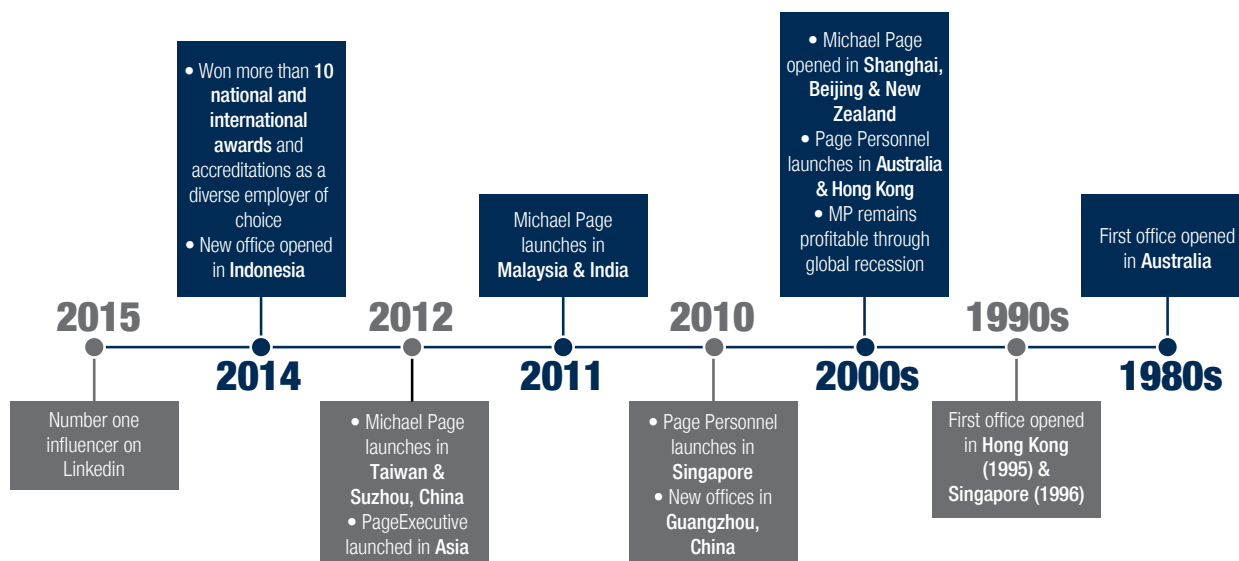
## Market mapping and targeted search

Every need is different and for particularly senior or niche roles, our in-house research team and experienced senior consulting staff can "map" markets locally, regionally and globally to find and approach the best candidate for you.

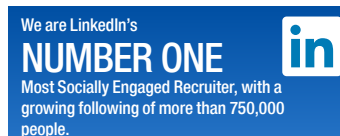
# A track record of market leadership in Asia Pacific

Over 40 years we have evolved to provide award winning expertise.

## Asia Pacific milestones

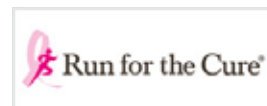


## Awards



## Corporate Social Responsibility

Some of the organisations we support across Asia Pacific



We're actively involved with charities, communities and environmental causes around the globe and we take pride in our achievements. Our approach and commitment to giving back enhances our working lives by keeping us engaged with the world around us and providing opportunities to contribute towards it. We believe that together we make a difference.



**Gary James, Regional Managing Director, Asia Pacific**

# Contact us

## Australia

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## Rest of Asia

Serving the ASEAN region including  
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PageExecutive

MichaelPage

PagePersonnel

Part of  
PageGroup